

## SECTION 1

### GENERAL INFORMATION

NEW APPLICATION     
  ADDING/CHANGING EXISTING POLICY - EXISTING POLICY # \_\_\_\_\_  
 ADDING TO AN EXISTING MULTI-LIFE BILLING - COMPANY NAME: \_\_\_\_\_

APPLICANT NAME \_\_\_\_\_ First \_\_\_\_\_ Last \_\_\_\_\_  
 PREVIOUS NAME (if applicable) \_\_\_\_\_ First \_\_\_\_\_ Last \_\_\_\_\_  
 PLACE OF BIRTH \_\_\_\_\_ Country \_\_\_\_\_  
 DATE OF BIRTH \_\_\_\_\_ (YYYY/MM/DD)      AGE \_\_\_\_\_     
  MALE     FEMALE      OCCUPATION: \_\_\_\_\_  
 ADDRESS \_\_\_\_\_ Street \_\_\_\_\_ Suite/Apt. \_\_\_\_\_ City/Town \_\_\_\_\_ Prov. \_\_\_\_\_ Postal Code \_\_\_\_\_  
 PHONE \_\_\_\_\_ PERSONAL EMAIL \_\_\_\_\_ (In order to receive notifications about your policy)  
 EMPLOYER or COMPANY NAME \_\_\_\_\_  
 EMPLOYER or COMPANY ADDRESS \_\_\_\_\_ Street \_\_\_\_\_ Suite \_\_\_\_\_ City/Town \_\_\_\_\_ Prov. \_\_\_\_\_ Postal Code \_\_\_\_\_  
 EMPLOYER or COMPANY PHONE \_\_\_\_\_ WORK EMAIL: \_\_\_\_\_

## SECTION 1A

### BENEFICIARY DESIGNATION: AD&D / FINAL EXPENSE/ CRITICAL ILLNESS

Where no beneficiary is indicated benefits will be payable to the estate of the insured. The beneficiary will be the Applicant in the event of death of a spouse and/or dependent child(ren), where Family coverage is selected (where applicable).

#### AD&D COVERAGE

**APPLICANT BENEFICIARY** \_\_\_\_\_ First \_\_\_\_\_ Last \_\_\_\_\_ RELATIONSHIP \_\_\_\_\_  
 PHONE: \_\_\_\_\_ ADDRESS: \_\_\_\_\_  
**TRUSTEE:** for minor beneficiaries \_\_\_\_\_ RELATIONSHIP of trustee to beneficiary \_\_\_\_\_  
 PHONE: \_\_\_\_\_ ADDRESS: \_\_\_\_\_

#### FINAL EXPENSE COVERAGE Same as above, or;

**APPLICANT BENEFICIARY** \_\_\_\_\_ First \_\_\_\_\_ Last \_\_\_\_\_ RELATIONSHIP \_\_\_\_\_  
 PHONE: \_\_\_\_\_ ADDRESS: \_\_\_\_\_  
**TRUSTEE:** for minor beneficiaries \_\_\_\_\_ RELATIONSHIP of trustee to beneficiary \_\_\_\_\_  
 PHONE: \_\_\_\_\_ ADDRESS: \_\_\_\_\_

#### CRITICAL ILLNESS COVERAGE Same as above, or;

**APPLICANT BENEFICIARY** \_\_\_\_\_ First \_\_\_\_\_ Last \_\_\_\_\_ RELATIONSHIP \_\_\_\_\_  
 PHONE: \_\_\_\_\_ ADDRESS: \_\_\_\_\_  
**TRUSTEE:** for minor beneficiaries \_\_\_\_\_ RELATIONSHIP of trustee to beneficiary \_\_\_\_\_  
 PHONE: \_\_\_\_\_ ADDRESS: \_\_\_\_\_

Where Québec Law applies and you have designated your married spouse or civil union spouse as beneficiary, the designation will be irrevocable unless you check the circle marked "Revocable". I hereby make the above beneficiary designation:  Revocable, I may change this designation at any time.

## SECTION 1B

### ADVISOR INFORMATION PLEASE PRINT:

NAME \_\_\_\_\_ First Mario \_\_\_\_\_ Last Schwarzenberg \_\_\_\_\_ EDGE ADVISOR CODE: 7382  
 ADDRESS \_\_\_\_\_ 494 Street McNicoll Ave \_\_\_\_\_ Suite/Apt. Ste 203 \_\_\_\_\_ City/Town North York \_\_\_\_\_ Ont. \_\_\_\_\_ Prov. M2H 2E1 Postal Code \_\_\_\_\_  
 PHONE \_\_\_\_\_ 416-499-6792 \_\_\_\_\_ EMAIL msinsr@gmail.com \_\_\_\_\_ Company/MGA: (if applicable) \_\_\_\_\_

Is your client replacing any other insurance with the coverage being applied for?  YES  NO

If "YES", you must provide this applicant with the applicable replacement disclosure form and submit a copy along with this application.

ADVISOR SIGNATURE \_\_\_\_\_  
 IS THIS A SPLIT COMMISSION?  YES  NO    If "YES" Primary Advisor: \_\_\_\_\_ % Secondary Advisor: \_\_\_\_\_ %  
 SECONDARY ADVISOR NAME \_\_\_\_\_ First \_\_\_\_\_ Last \_\_\_\_\_ SECONDARY ADVISOR CODE \_\_\_\_\_ Company/MGA: (if applicable) \_\_\_\_\_

### ADDITIONAL INFORMATION/ NOTES

## SECTION 2

### LOSS OF INCOME & BUSINESS OVERHEAD EXPENSE QUALIFYING QUESTIONS

**MUST BE COMPLETED IF APPLYING FOR LOSS OF INCOME INJURY &/or BUSINESS OVERHEAD EXPENSE COVERAGE** Insured by Co-operators Life Insurance Company

OCCUPATION\* \_\_\_\_\_

OCCUPATIONAL RATING:  EXEC  AA  A  B  BB

\*Please use the exact wording as stated in the Rate Guide. If the occupation is not listed, please go to our web site for more options.

#### QUALIFYING QUESTIONS

1. Have you ever had any injury(ies) or other condition which currently restricts your bodily movement or that limits you in performing any daily activities? If YES, coverage is NOT AVAILABLE  YES  NO
2. Are you currently working at least 20 hours per week and 35 weeks per year? If NO, coverage is NOT AVAILABLE  YES  NO  
*If you have satisfied the qualifying questions above, continue*
3. Do you understand English and/or French? If NO, please submit the appropriate "statement of understanding" in your language.....  YES  NO
4. Are you covered by any workers' compensation plan? If No, only 24 hour coverage is available. If Yes, you can still purchase 24 hour coverage but benefits will be integrated. You may wish to consider non-occupational coverage.....  YES  NO
5. Are you covered by Employment Insurance? If Yes, 120 Day Elimination Period coverage is available.....  YES  NO
6. Do you work in any occupation other than the occupation noted above?.....  YES  NO

If Yes; Occupation(s): \_\_\_\_\_ percentage of time spent in this Occupation(s): \_\_\_\_\_

If this occupation is a different class than the primary occupation and more than 15% of time is spent, please use the lowest of the Occupational Classes for rating purposes.

## SECTION 3

### LOSS OF INCOME BENEFIT CALCULATOR

For **Self Employed Individuals**, fill out the chart below to determine the best income option to use in Box A1.

#### OPTION 1 - SELF-EMPLOYED - GROSS BUSINESS REVENUE

##### Gross Business Revenue Formula

Enter Gross Business Revenue	\$ _____
<b>LESS</b> Cost of Goods	-\$ _____
<b>LESS</b> Employee Wages (Do not include wages to yourself or income splitting amounts)	-\$ _____
EDGE Gross Business Revenue (Column 1 in Insurable Monthly Earnings chart)	\$ _____
Divide by 2 for the Option 1 Total:	\$ _____

#### OPTION 2 - SELF-EMPLOYED - NET EARNED INCOME

##### Net Earned Income Formula

Enter Your Share of Profit before Tax (Net Earned Income)	
Option 2 Total	\$ _____
(Column 2 in Insurable Monthly Earnings chart)	

Self Employed  Enter the HIGHEST of OPTION 1 or 2 from the calculator above  \$ \_\_\_\_\_ (A1)

#### OPTION 3 - EMPLOYEE/ CONTRACT PERSONNEL

##### EMPLOYEE/CONTRACT PERSONNEL INCOME

\*Contract Personnel means an individual who, during the term of the contract, provides services to only one person, partnership, association, body corporate or entity, including a partnership or an unincorporated association or organization (each entity, a "Person"), where (a) the Person provides the tools, materials or equipment for the individual to perform the services, and (b) the individual is remunerated on a per unit (pound, square foot, kilometre, etc.) or hourly basis.

Employees/Contract Personnel  Enter annual Employment Income/Earnings from Contract  \$ \_\_\_\_\_ (A2)\*

Qualifying Insurable Monthly Earnings (See Insurable Monthly Earnings Chart in LPP)  \$ \_\_\_\_\_ (B)

**LESS:** monthly amount of existing coverage remaining in force (provide details below)  -\$ \_\_\_\_\_ (C)

Final Qualifying Insurable Monthly Earnings  \$ \_\_\_\_\_ (D)

#### EXISTING COVERAGE REMAINING IN FORCE

If more space is required, please use the "Additional Information/Notes" in Section 1B"

Maximum Monthly Benefit Amount. (up to \$5,000 for Classes A,B, and BB and up to \$6,000 for Class AA and Exec).

Provide details of existing coverage remaining in force. Failure to disclose may result in cancellation of coverage, or a reduction in benefits provided under this policy.

Type: \_\_\_\_\_ (DI Injury, DI Illness, BOE etc.) Amount \_\_\_\_\_ Company \_\_\_\_\_ EP: \_\_\_\_\_ BP: \_\_\_\_\_

## SECTION 4

### BUSINESS OVERHEAD EXPENSE COVERAGE

Insured by Co-operators Life Insurance Company

#### MONTHLY PAYMENTS

Lease Payments	\$ _____	Insurance Payments	\$ _____	<b>TOTAL EXPENSES</b> \$ _____
Property Rent	\$ _____	Utilities	\$ _____	
Professional Accounting Fees	\$ _____	Miscellaneous	\$ _____	

## SECTION 5A

### LOSS OF INCOME & BUSINESS OVERHEAD EXPENSE COVERAGE BEING APPLIED FOR

**LOSS OF INCOME:** *Loss of Income: Insured by Co-operators Life Insurance Company*

**1st INJURY COVERAGE**  24 Hour  Non-Occupational **Benefit Period**  5 Year  to age 70 **Elimination Period**  0 day  30 day  120 day

**Monthly Benefit Amount**  \$1,000  \$1,500  \$2,000  \$2,500  \$3,000  \$3,500  \$4,000  \$4,500  \$5,000  \$5,500  \$6,000 **AA & Exec ONLY** \$ Monthly Premium

**2nd INJURY COVERAGE**  24 Hour  Non-Occupational **Benefit Period**  5 Year  to age 70 **Elimination Period**  0 day  30 day  120 day

**Monthly Benefit Amount**  \$1,000  \$1,500  \$2,000  \$2,500  \$3,000  \$3,500  \$4,000  \$4,500  \$5,000  \$5,500  \$6,000 **AA & Exec ONLY** \$ Monthly Premium

**ILLNESS COVERAGE:** **Benefit Period** (*cannot be greater than Injury*)  5 Year  to age 70 **Elimination Period** (*cannot be shorter than Injury*)  30 day  120 day

**Monthly Benefit Amount**  \$1,000  \$1,500  \$2,000  \$2,500  \$3,000  \$3,500  \$4,000  \$4,500  \$5,000  \$5,500  \$6,000 **AA & Exec ONLY** \$ Monthly Premium  
*do not collect illness premium*

*(Illness Loss of Income must be purchased in conjunction with the Loss of Income Injury, and must be less than or equal to the Injury amount. Height & Weight, AND Gateway Questions must be satisfied.)*

*If applying for Illness Coverage please complete the Application for Insurance Part 2 - Section 5B, 5C, 5D and 13B*

**BUSINESS OVERHEAD EXPENSE:** *Insured by Co-operators Life Insurance Company*

**INJURY COVERAGE**

**Monthly Benefit Amount**  \$1,000  \$1,500  \$2,000  \$2,500  \$3,000  \$3,500  \$4,000  \$4,500  \$5,000  \$5,500  \$6,000 **AA & Exec ONLY** \$ Monthly Premium

**ILLNESS COVERAGE**

**Monthly Benefit Amount**  \$1,000  \$1,500  \$2,000  \$2,500  \$3,000  \$3,500  \$4,000  \$4,500  \$5,000  \$5,500  \$6,000 **AA & Exec ONLY** \$ Monthly Premium  
*do not collect illness premium*

*(Illness BOE must be purchased in conjunction with Injury BOE, and must be less than or equal to the Injury BOE amount. Height & Weight, AND Gateway Questions must be satisfied.)*

*If applying for Illness Coverage please complete the Application for Insurance Part 2 - Section 5B, 5C, 5D, and 13B*

- Injury Now, Illness when approved and issued. (Illness premium will be automatically withdrawn, if/when approved – do not collect premium)
- Injury & Illness when illness is approved and issued – Trial Application (if selected do not collect premium)

## SECTION 6

**TRAVEL** *Administered by Allianz Global Assistance Only available with Loss of Income - Injury coverage*  SINGLE  FAMILY \$ Monthly Premium

*Travel Plus available exclusively through Quote on Demand/ Electronic Application.*

## SECTION 7

**ACCIDENTAL DEATH & DISMEMBERMENT** *Insured by ACE INA Life Insurance*

*Includes additional Accident Medical Reimbursement Benefits only if you are an EDGE Loss of Income Policyholder*

**OCCUPATION:**  \$50,000  \$100,000  \$200,000  \$300,000  Single  Family \$ Monthly Premium

**DEPENDENT INFORMATION** *Only required if Family coverage is selected. Dependent children are covered up to age 21, or 25 if enrolled as a student full-time. Please provide documentation.*

Name	Relationship to Applicant	Gender (M/ F)	Date of Birth (YYYY/MM/DD)

## SECTION 8

**FRACTURE ACCIDENT BENEFIT** *Insured by ACE INA Life Insurance*

PRIMARY PLAN  BASE PLAN \$ Monthly Premium

## SECTION 9

**FINAL EXPENSE BENEFIT** *Insured by ACE INA Life Insurance*

\$5,000  \$10,000  \$15,000  \$20,000  \$25,000 \$ Monthly Premium

## SECTION 10A

**CRITICAL ILLNESS COVERAGE** *Insured by ACE INA Life Insurance*

**TIER 1**  \$5,000  \$10,000  \$15,000  \$20,000  \$25,000 \$ Monthly Premium

**TIER 2** *(Additional CI must be purchased in conjunction with Critical Illness Tier 1 and complete the Application for Insurance Part 2 - 10B and 13B)*  \$25,000 \$ Monthly Premium

**TIER 3** *(Enhanced CI must be purchased in conjunction with CI Tier 1 and 2 and complete the Application for Insurance Part 2 - 10B and 13B)*  \$25,000  \$50,000 \$ Monthly Premium

## SECTION 11A

**HEALTH & DENTAL** *Provided by Green Shield Canada*

Coverage available from ages 18 to 64 who are covered by a provincial health plan. *If applying for H & D please complete the Application for Insurance Part 2 - Question 11B and 13B*

HEALTH (drugs not included for Quebec residents)  HEALTH & DENTAL  RAMQ Top Up (for Quebec residents only, includes medications)\*

SINGLE  COUPLE  FAMILY

BASE  DELUXE  PLATINUM

\$ Monthly Premium

*If the applicant currently holds any other coverages offered through the EDGE, (Policy #: \_\_\_\_\_) or is applying for other EDGE coverages concurrently, you may use discounted premium rates in the Rate Guide.*

*\* You may qualify for RAMQ Top Up if you currently have RAMQ.*

*Rates may be adjusted annually for the entire group once a year in October.*

**TOTAL MONTHLY PREMIUM:** \$ \_\_\_\_\_

## SECTION 12

### PRE-AUTHORIZED DEBIT (PAD) *Please attach a cheque marked "VOID"*

I hereby request/authorize The Edge Benefits Inc. ("the Administrator") to debit my account, shown on the attached VOID cheque, pursuant to the Pre-Authorized Debit Agreement outlined on the attached product overview, for each month's premium payable to the Administrator and its successors or assigns. The Administrator's treatment of each payment shall be as if it were a cheque drawn on my account, and signed personally by me. **Under this premium payment method, the Administrator shall not be required to give notice of premiums due.** The expression "cheque" used in this request includes magnetic or computer produced paper tape that is or purports to be a direction to credit any amount to the Administrator and debits such amount to the account described. **If a pre-authorized cheque is returned due to non-sufficient funds, the Administrator is authorized to redeposit the cheque or add the appropriate amount to the next cheque. A \$25.00 service fee will be applied to all NSF cheques. If you are applying for Health & Dental coverage, premium will be withdrawn on the 1st of each month. For all other products:**

Your PAD WITHDRAWAL DATE is the Effective Date of Coverage, or select a date  (1st to 28th) *the withdrawal date selected must be within 15 days from the premium due date.*

*If your application is submitted without a cheque representing the first month's premium, we will use this PAD information to withdraw the first premium upon receipt of your application.  
If you submit a cheque, do not include premiums for Illness Coverages.*

Name of Bank: \_\_\_\_\_ Transit #: \_\_\_\_\_ Institution #: \_\_\_\_\_ Account #: \_\_\_\_\_

Date (YYYY/MM/DD) \_\_\_\_\_ Signature of Payor \_\_\_\_\_ (as it appears on bank records) \_\_\_\_\_ Print name of Payor \_\_\_\_\_

Date (YYYY/MM/DD) \_\_\_\_\_ Signature of Second Payor \_\_\_\_\_ (if required for joint account) \_\_\_\_\_ Print name of Second Payor \_\_\_\_\_

Add to an existing monthly Multi-Life Billing and/or monthly Multi-Life Pre-Authorized Debit for: \_\_\_\_\_ (name of company)

## SECTION 13A

### AGREEMENT, DECLARATION & UNDERSTANDING SIGNATURE

*I have reviewed this application for benefits, and it is to the best of my knowledge and belief true, complete and correctly recorded and together with any other forms signed by me in connection with this application form the basis for any policy issued. I understand that any coverage arising from this application may not be valid if there is any incorrect answer or misrepresentation in this application. I hereby confirm that I understand, agree and consent as outlined herein.*

1. I confirm that I live permanently in Canada and am a Canadian Citizen or a Permanent Resident (landed immigrant) of Canada, and I am not contemplating living permanently outside of Canada within the next 24 months. I understand that if I am not a Canadian Citizen or a Permanent Resident of Canada my coverage will not be valid. (If you are applying for Health & Dental coverage, Declaration #1 is not applicable). Please see the equivalent Declaration in the Supplemental Medical Application Section 13b.
2. I hereby consent to and authorize the disclosure of any records or information received or known by the insurers and/or The Edge Benefits Inc. to any insurance company which reinsures a group of policies which includes my policy number.
3. I understand that all benefits payable are subject to the general terms, conditions, definitions, exclusions and limitations outlined in The Policy Booklets for the applicable coverages.
4. I understand that The Edge Benefits Inc. and/or their Insurers will create and maintain a file for the purposes of the Application and any subsequent claim. Only the employees, mandatories or agents responsible for such purposes will have access to this file. I am entitled to consult the personal information contained in this file and where applicable have it rectified, by formulating a written request to The Edge Benefits and/or their Insurers.
5. **EFFECTIVE DATE OF COVERAGE:** I hereby understand that Coverage becomes effective on the later of, the date of this application, the date of the cheque for the first month's premium if submitted with this application, or the Effective Date specified on the Schedule of Benefits issued by The Edge Benefits Inc. Coverage will not become effective if the cheque submitted as payment, or pre-authorized debit from my account for the initial premium is not honoured on presentation. If Benefits are being added to a current policy, or age conservation applies, coverage will become effective when received and approved by the insurer, and premiums have been debited from my account. I authorize The Edge Benefits Inc. to debit my account for any additional benefits purchased.
6. If a third party or my employer (herein after referred to as "the Payor") is paying premiums on my behalf, I hereby authorize The Edge Benefits Inc. to receive and accept premium payments, pay any premium refunds, and send any premium or lapse notices to the Payor, and I understand and agree that for purposes set out herein, that the Payor shall be my agent, and the payment of premium refunds or the sending of notices referred to herein to the Payor, shall be deemed to be sufficient notice to me. In addition, I authorize the Payor to have access to my personal information, as supplied in the application form, for the purposes of forwarding it on my behalf to The Edge Benefits Inc. for determining coverage and for the administration of my policy. I also authorize the Payor to receive the policy contract from The Edge Benefits Inc. on my behalf, for delivery to me.
7. **INCONTESTABILITY:** The statements made in this application, in any subsequent application, or in any application for reinstatement, except for fraudulent misstatements and statements erroneous as to age or sex, shall be incontestable after the policy has been in effect for two years from the later of applicable effective date, or the effective date of an endorsement or amendment to the policy or from the effective date of the last reinstatement.
8. I declare that I am able to read and/or speak English or French and acknowledge having read this notice.

#### WITH RESPECT TO CRITICAL ILLNESS

9. I understand that a critical illness benefit will not be payable if I am diagnosed with an Insured Condition within the first 24 months immediately following the later of the effective date or the latest reinstatement date of critical illness insurance coverage, which results directly or indirectly from a Pre-existing Medical Condition. "Pre-existing Medical Condition" means any medical advice, consultation, investigation, diagnosis, or for which treatment was required or recommended by a licensed medical practitioner during the 24 months immediately prior to the effective date of insurance, or latest reinstatement date.

I consent to the use of my personal information for the purposes outlined in the Privacy Statement located in the Lifestyle Protection Planner<sup>®</sup> or Product Overview.  
I understand that my consent to the use of any information to offer me products and services is optional, and that if I wish to discontinue such use I may call or write to The Edge Benefits Inc. (or their insurers) at the telephone number or address shown on the Lifestyle Protection Planner<sup>®</sup> or Product Overview.

I would like to receive additional information on other products and services  I do not want to receive additional information

I acknowledge having received, and have been advised to read the accompanying Lifestyle Protection Planner<sup>®</sup>, which contains some key exclusions and limitations applicable to the coverage and the Privacy Statement outlining certain privacy practices regarding collection, use and disclosure of my personal information. I have further been advised to review my Policy Booklet when issued for complete understanding of the terms, conditions, definitions, exclusions and limitations outlined in the policy.

Date \_\_\_\_\_ Signed at \_\_\_\_\_ Signature of Applicant \_\_\_\_\_

It is the express wish of the parties that this application for insurance and any related documents be drawn up in English  
Il est la volonté expresse des parties que cette demande d'assurance et tous les documents y afférents soient rédigés en anglais.

**THE EDGE BENEFITS: 1255 Nicholson Rd., Newmarket, ON L3Y 9C3 Tel: 1-800-908-9917 Fax: 866-273-5557 www.edgebenefits.com**

NEW APPLICATION

ADDING/CHANGING EXISTING POLICY - EXISTING POLICY # \_\_\_\_\_

**IMPORTANT INFORMATION FOR THE ADVISOR**

**COMPLETE AND SUBMIT THIS APPLICATION PART 2 ONLY IF APPLYING FOR ONE OR MORE OF THE FOLLOWING:**

**LOSS OF INCOME – ILLNESS COVERAGE (refer to sections 5B, 5C, 5D, and 13B)**  YES  NO

**BUSINESS OVERHEAD EXPENSE – ILLNESS COVERAGE (refer to section 5B, 5C, 5D, and 13B)**  YES  NO

**Loss of Income Illness /Business Overhead Expense Illness – Insured by Co-operators Life Insurance Company**

This coverage is based on the health and medical history of the applicant, and therefore the completion of these medical questions is required to enable the Insurers to determine if they should accept that risk.

Your role as Advisor in the field underwriting process is critical to ensure that the applicant provides the Insurer with full and complete medical and health history. Ask each question separately, ask additional questions as applicable, and record the information as accurately and precisely as possible.

This application must be submitted with a completed EDGE Disability Application Part 1 or Roadside Loss of Income, INJURY application unless submitted within 12 months of the Effective Date of the Injury only coverage and provided there is no change to the Proposed Insured's General, Qualifying and/or Financial Information.

The EDGE Illness products are for standard risks. If the applicant has applied for coverage with other Insurers that has been rated, or declined based on their health, they will probably be declined for the EDGE Illness product. Subsequently, when completing the illness medical questions if there are various medical conditions present (many "yes" answers) it may be prudent to avoid the resulting underwriting investigation and probable decline, by suggesting instead that they should consider our guaranteed to issue Critical Illness product, where they can purchase \$25,000.

**TIER 2 ADDITIONAL CRITICAL ILLNESS (refer to section 10B)**  YES  NO

**TIER 3 ENHANCED CRITICAL ILLNESS (refer to section 10B)**  YES  NO

**Critical Illness – Insured by ACE INA Life Insurance**

This Tier 2 and Tier 3 coverage allows the applicant to purchase additional amounts up to \$100,000 of CI in total, provided they are in good health. Ask each question separately, to ensure the person qualifies for each Tier.

**HEALTH & DENTAL COVERAGE (refer to section 11B and 13B)**  YES  NO

**Health & Dental – Provided by Green Shield Canada**

This coverage is provided to cover unforeseen medical expenses. An application can be approved, approved with an exclusion(s), or declined, depending on the applicant's and/or family member(s) pre-existing medical condition(s).

**IMPORTANT NOTE TO ADVISOR:**

Understand your role in completing the application is to act as a field underwriter for the insurers. It is your fiduciary responsibility to **ensure responses to ALL questions are answered fully and completely.**

ADDITIONAL INFORMATION: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

ADVISOR NAME: \_\_\_\_\_ ADVISOR SIGNATURE: \_\_\_\_\_

**THE EDGE BENEFITS: 1255 Nicholson Rd., Newmarket, ON L3Y 9C3 Tel: 1-800-908-9917 Fax: 866-273-5557 www.edgebenefits.com**

The Edge Benefits is proud to be an independently owned and operated Canadian Company.

All EDGE Plans are developed and administered by The Edge Benefits Inc., partnering with leading insurers to provide a wide range of Lifestyle Protection. ~ *Simply!*

Business Overhead, Loss of Income (including the Accident Medical Treatment Benefits up to \$10,000) provided by Co-operators Life Insurance Company

Travel Medical Emergency Coverage Administered by Allianz Global Assistance. Health & Dental provided by Green Shield Canada

Accidental Death & Dismemberment Coverage, Accidental Medical Reimbursement Benefits up to \$100,000, Critical Illness, Final Expense, and Fracture Accident Benefit provided by ACE INA Life Insurance.

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# SUPPLEMENTARY ILLNESS MEDICAL QUESTIONNAIRE

To be completed in addition to the Application for Insurance -Part 1 if applying for **LOSS OF INCOME/BUSINESS OVERHEAD ILLNESS COVERAGE** in Section 5A

## SECTION 5B

### ILLNESS GATEWAY MEDICAL QUESTIONS Insured by Co-operators Life Insurance Company

**COMPLETE THIS SECTION ONLY IF APPLYING FOR LOSS OF INCOME ILLNESS OR BOE ILLNESS COVERAGE**

1 What is your current Height: \_\_\_\_\_  feet/inches  cm Weight: \_\_\_\_\_  lbs  kg

Check against the Height & Weight Qualifying Chart on page 8 of the Lifestyle Protection Planner. If outside the limits, Illness Coverage is NOT available.

2 **Have you ever had any consultation, advice or treatment for:**

- a) Heart attack, stroke, disease/disorder of the blood vessels of the heart or brain .....  YES  NO
- b) Parkinson's disease, multiple sclerosis, lupus, cerebral palsy, Lou Gehrig's disease (amyotrophic lateral sclerosis-ALS), emphysema.....  YES  NO
- c) Huntington's Chorea, muscular dystrophy, cystic fibrosis, Alzheimer's disease, brain or nervous system disease/disorder .....  YES  NO
- d) AIDS, HIV positive or any subtypes, any disease or disorder of the immune system, paralysis, schizophrenia .....  YES  NO
- e) alcoholic pancreatitis, liver cirrhosis, polycystic kidney disease .....  YES  NO
- f) **Within the last 5 years**, have you had any consultation, advice or treatment for any type of cancer (other than basal cell or squamous cell carcinoma)?.....  YES  NO

Provided the answers to 1, 2a-2f are acceptable, proceed with Section 5c.

If the answer is YES to any of the illness questions above, Illness Coverage is NOT available, however you may purchase up to \$25,000 of Critical Illness coverage (Tier 1) coverage. (refer to Section 10A in the Application for Insurance).

## SECTION 5C

### ILLNESS MEDICAL QUESTIONS Insured by Co-operators Life Insurance Company

DOCTOR'S NAME: \_\_\_\_\_ First \_\_\_\_\_ Last \_\_\_\_\_ DATE LAST CONSULTED: \_\_\_\_\_ (YYYY/MM/DD)

ADDRESS: \_\_\_\_\_ Street \_\_\_\_\_ Suite/Apt. \_\_\_\_\_ City/Town \_\_\_\_\_ Prov. \_\_\_\_\_ Postal Code \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

Provide details of last consultation including: Reason \_\_\_\_\_

Outcome/Results/Diagnosis \_\_\_\_\_

Treatment given or medication prescribed \_\_\_\_\_

*(if you do not have a family physician, please indicate the information above for the last clinic or hospital visited)*

ANSWER YES or NO: For any "yes" answer to the following questions, circle any specific condition and provide details in Section 5D.

**Have you ever had any known indication or symptom of, seen a doctor for, or been treated for:**

- 1. Heart, circulatory problem, TIA (transient ischemic attack), high blood pressure, elevated cholesterol, angina, varicose veins, chest pain, palpitations, heart murmur, rheumatic fever or other heart disorder?.....  YES  NO
- 2. Cancer, leukemia, tumor, abnormal growth or cyst, or unusual skin lesion?.....  YES  NO
- 3. Diabetes, sugar in the urine, elevated sugar in the blood, disorder of the thyroid, pituitary or other glands?.....  YES  NO
- 4. Asthma, bronchitis, tuberculosis, persistent or chronic cough, shortness of breath or any disorder of the lungs or respiratory system?.....  YES  NO
- 5. Dizziness, seizures, fainting, chronic headaches, migraines, epilepsy, loss of consciousness, sleep apnea or other sleep disorder? .....  YES  NO
- 6. Any disease or disorder of the reproductive organs, breast, or prostate?.....  YES  NO
- 7. Protein or blood in the urine, kidney stone, or other disorder of the bladder or kidneys?.....  YES  NO
- 8. Hepatitis B or C, anemia, hemophilia or any other disorder or abnormality of the blood?.....  YES  NO
- 9. Internal bleeding, jaundice, colitis, crohn's, ulcer, hernia, chronic diarrhea or other disease, condition or disorder of the stomach, intestines, liver, gall bladder or pancreas?.....  YES  NO
- 10. Amputation, deformities, numbness, tingling of the limbs, arthritis, osteoporosis, or connective tissue disease?.....  YES  NO
- 11. Any disease, disorder or impairment of the eyes or ears?.....  YES  NO
- 12. Any disease or disorder of the back, neck, or spinal discomfort including pain, sprain, strain, sciatica or disc disease?.....  YES  NO
- 13. Any disease or disorder of the knees, ankles, feet, hips, wrists, hands, elbows, shoulders or any other joints? If YES, please indicate specific joint .....  YES  NO
- 14. Have your parents or siblings ever had polycystic kidney disease, Huntington's chorea, dystonia or other hereditary disease?.....  YES  NO
- 15. **Within the past 5 years**, have you been advised about or treated for use or abuse of alcohol or drugs (prescription or non-prescription), or have you been convicted of any criminal offense or are charges currently pending against you?.....  YES  NO
- 16. **Within the past 5 years**, have you had any undiagnosed or untreated condition for which tests or examination are as yet to be completed or are ongoing?.....  YES  NO
- 17. **Within the past 5 years**, have you had any illness or injury that resulted in missing more than 10 consecutive days of work?.....  YES  NO
- 18. Are you presently under investigation, observation or treatment therapy, counselling or taking medication?.....  YES  NO
- 19. Do you use any form of tobacco or nicotine product? If "YES", what type? \_\_\_\_\_  YES  NO

**Please provide details of any "YES" answers on following page.**

I declare I have asked the applicant each of the above questions, and disclosed all provided information within. (Advisor initials) \_\_\_\_\_

## SECTION 5D

### ILLNESS - Details for any previously answered "yes" medical questions

**IMPORTANT:** If you are providing details regarding a history of elevated blood pressure, high cholesterol, or diabetes, please provide the most recent readings and dates completed. If more space is required, complete the Additional Information section.

Question No.: \_\_\_\_\_ Please provide details including diagnosis \_\_\_\_\_ Date (YYYY/MM/DD) \_\_\_\_\_

Type of treatment (including medication) \_\_\_\_\_ and results/outcome \_\_\_\_\_

DATE fully recovered with no residuals or limitations: (YYYY/MM/DD) \_\_\_\_\_ Dr. Information: First \_\_\_\_\_ Last \_\_\_\_\_

Street \_\_\_\_\_ Suite/Apt. \_\_\_\_\_ City/Town \_\_\_\_\_ Prov. \_\_\_\_\_ Postal Code \_\_\_\_\_

COMMENTS: \_\_\_\_\_

Question No.: \_\_\_\_\_ Please provide details including diagnosis \_\_\_\_\_ Date (YYYY/MM/DD) \_\_\_\_\_

Type of treatment (including medication) \_\_\_\_\_ and results/outcome \_\_\_\_\_

DATE fully recovered with no residuals or limitations: (YYYY/MM/DD) \_\_\_\_\_ Dr. Information: First \_\_\_\_\_ Last \_\_\_\_\_

Street \_\_\_\_\_ Suite/Apt. \_\_\_\_\_ City/Town \_\_\_\_\_ Prov. \_\_\_\_\_ Postal Code \_\_\_\_\_

COMMENTS: \_\_\_\_\_

Question No.: \_\_\_\_\_ Please provide details including diagnosis \_\_\_\_\_ Date (YYYY/MM/DD) \_\_\_\_\_

Type of treatment (including medication) \_\_\_\_\_ and results/outcome \_\_\_\_\_

DATE fully recovered with no residuals or limitations: (YYYY/MM/DD) \_\_\_\_\_ Dr. Information: First \_\_\_\_\_ Last \_\_\_\_\_

Street \_\_\_\_\_ Suite/Apt. \_\_\_\_\_ City/Town \_\_\_\_\_ Prov. \_\_\_\_\_ Postal Code \_\_\_\_\_

COMMENTS: \_\_\_\_\_

(If not applying for Tier 2 or Tier 3 CI or H&D, skip to Section 13B on the reverse side of this page for Declarations and Signature)

## SECTION 10B

### TIER 2 & 3 ADDITIONAL AND ENHANCED CRITICAL ILLNESS

#### TIER 2 - ADDITIONAL CRITICAL ILLNESS

You must first apply for Critical Illness Tier 1 by completing the Application for Insurance Part 1 - Section 10A in order to be eligible to apply for Tier 2 ADDITIONAL Critical Illness.

- 1) What is your current Height: \_\_\_\_\_  feet/inches  cm Weight: \_\_\_\_\_  lbs  kg Check against the Height & Weight Qualifying Chart on page 8 of the Lifestyle Protection Planner. If outside the limits, Tier 2 ADDITIONAL Critical Illness Coverage is NOT available.
- 2) **Have you ever had any consultation, advice or treatment for:**
  - a) Heart attack, stroke, disease/disorder of the blood vessels of the heart or brain .....  YES  NO
  - b) Parkinson's disease, multiple sclerosis, lupus, cerebral palsy, Lou Gehrig's disease (amyotrophic lateral sclerosis-ALS), emphysema .....  YES  NO
  - c) Huntington's Chorea, muscular dystrophy, cystic fibrosis, Alzheimer's disease, brain or nervous system disorder/disease .....  YES  NO
  - d) AIDS, HIV positive or any subtypes, any disease or disorder of the immune system, paralysis, schizophrenia .....  YES  NO
  - e) alcoholic pancreatitis, liver cirrhosis, emphysema, polycystic kidney disease .....  YES  NO
  - f) Have you ever had consultation, advice, or treatment for cancer, tumor, malignancy, disease/disorder of the kidney, lung, bone marrow, severe valvular heart disease, advanced ophthalmis disease, advanced hearing loss .....  YES  NO
  - g) Have you ever been declined or offered coverage at a higher than standard rate for Life Insurance? .....  YES  NO

**If question 1 is acceptable, and 2 a-g are answered NO, you qualify for Tier 2 ADDITIONAL Critical Illness (complete the Application for Insurance Part 1), and are eligible to continue to apply for Tier 3 ENHANCED Critical Illness (below).**

#### TIER 3 - ENHANCED CRITICAL ILLNESS

You must first qualify and purchase Tier 1 and Tier 2 Critical Illness in order to be eligible to apply for Tier 3 ENHANCED Critical Illness.

- 1) **Have you ever had any known indication or symptom of, seen a doctor for, or been treated for:**
  - a) Heart, circulatory problem, TIA (transient ischemic attack), high blood pressure, elevated cholesterol, angina, varicose veins, chest pain, palpitations, heart murmur, rheumatic fever or other heart disorder? .....  YES  NO
  - b) Cancer, leukemia, tumor, abnormal growth or cyst, or unusual skin lesion? .....  YES  NO
  - c) Diabetes, sugar in the urine, elevated sugar in the blood, disorder of the thyroid, pituitary or other glands? .....  YES  NO
  - d) Asthma, bronchitis, tuberculosis, persistent or chronic cough, shortness of breath or any disorder of the lungs or respiratory system? .....  YES  NO
  - e) Any disease or disorder of the reproductive organs, breast, or prostate? .....  YES  NO
  - f) Internal bleeding, jaundice, colitis, crohn's, ulcer, hernia, chronic diarrhea or other disease, condition or disorder of the stomach, intestines, liver, gall bladder or pancreas? .....  YES  NO
  - g) Amputation, deformities, numbness, tingling of the limbs, arthritis, osteoporosis, or connective tissue disease? .....  YES  NO

**If you answered "yes" to any of the above, Tier 3 ENHANCED Critical Illness is not available. If you have satisfied all the questions above, you may qualify for a maximum total of \$100,000 Critical Illness coverage in force with EDGE.**

## SECTION 11B

## HEALTH & DENTAL MEDICATIONS Provided by Green Shield Canada

(Please Print Clearly) Complete this section if applying for Health & Dental coverage.

Please list all medications you, your spouse/partner or any listed dependent children have taken in the last 3 months, including those for which refills are currently authorized or any medications expected to be used in the near future. Note: Prescription drugs include oral medications, injectables, creams, drops or serum.

Patient Name	Medication	Dosage	Frequency	Monthly Cost	Nature of illness/injury or condition
EXAMPLE: John Smith	Adalat xl	30 mg 1 tab	2 X/day	\$50.00	Hypertension

How long is medication expected to be taken? (indicate for each medication) \_\_\_\_\_ *If more space is required, please use the Additional Information notes section*

### DEPENDENT INFORMATION

**Only required if:** Couple or Family coverage is selected for Health & Dental

Dependent children are covered up to age 21, or 25 if enrolled as a student full-time. Please provide documentation.

Name	Relationship to Applicant	Gender (M/ F)	Date of Birth (YYYY/MM/DD)

## SECTION 13B

## AGREEMENT, DECLARATION & UNDERSTANDING SIGNATURE

*With respect to Illness Coverage:*

- I hereby authorize any physician, healthcare professional, hospital, clinic, or any other medically related facility, any provincial or federal tax authority, MIB, Inc ("MIB") or any other organization, institution or Company that has records or knowledge of me to provide such information to Co-operators Life Insurance Company, The Edge Benefits Inc., or any other party providing or administering benefits under this plan, for the assessment of this application for insurance. I also authorize Co-operators Life Insurance Company or its reinsurer(s) to make a brief report of my personal health information to "MIB". A facsimile, photocopy, scan or other electronically imaged copy of this authorization is as valid as the original and this authorization shall continue to be in effect so long as I maintain insurance with Co-operators Life Insurance Company.
- I authorize The Edge Benefits Inc. to debit my account for any additional benefits purchased upon approval and understand that coverage will take effect when approved by the Insurer and the premiums have been debited on the next scheduled Pre-Authorized Debit (PAD) date, on file with the administrator.

*With respect to Health & Dental Coverage:*

- I hereby authorize any licensed physician or other medical practitioner, medical or medically related facility, that has any records or knowledge of me or my health, or that of my spouse/partner or any listed dependents, to exchange any such information as is needed to administer benefit claims and/or confirm the accuracy of the information with The Edge Benefits Inc. and Green Shield Canada. A photographic copy of this authorization shall be as valid as the original.
- I declare that I, my spouse/partner and all listed dependents are residents of Canada who are covered by a provincial government health plan.
- I understand that failure to disclose or falsifying information regarding my health and/or that of my spouse/partner and or listed dependents could result in denial of a claim and the cancellation or modification of the coverage.
- I am authorized to release information concerning my spouse/partner and my dependent child(ren) for the purposes of determining their eligibility for benefits.
- I hereby understand that the coverage applied for shall be effective on the 1st of the month following notification of approval. I understand that it is my obligation to inform The Edge Benefits Inc. of a change in my health or that of my listed dependents due to either injury or illness which occurs after the date of this application and prior to the effective date of the policy.
- Green Shield Canada reserves the right to perform a claim audit from time to time, to verify the accuracy of the medical information provided.

NAME of Applicant \_\_\_\_\_ First \_\_\_\_\_ Last \_\_\_\_\_

Date (YYYY/MM/DD) \_\_\_\_\_ Signed at \_\_\_\_\_ Signature of Applicant  \_\_\_\_\_